



Healthcare by the Numbers: Populations, Systems, and Clinically Integrated Data Curriculum

Simulation Exercise

July 22, 2014

Value in Health Care

- What is it?
- How can we measure it?
- From whose perspective?
- How can we optimize it?
- Who is accountable for it?



Goals of the Exercise

- Students will be able to
 - Analyze practice data to identify and prioritize
 - Challenges to value in the practice
 - Strategies to improve value in the practice
 - Articulate and represent the perspective of various stakeholders in the practice
 - Negotiate consensus across multiple stakeholder perspectives



TEAM BUILDING

SOMETIMES, THE MOST IMPORTANT LESSON YOU CAN LEARN
IS THAT YOU'RE NOT A VERY GOOD TEAM.



ACCOMPLISHMENTS

YOU CAN FOOL ALL OF THE PEOPLE ALL OF THE TIME
IF YOUR EFFECTS BUDGET IS LARGE ENOUGH.

NY State Value Innovation Award (NY SVIA)

- \$1M/year for 3 years
- Expect to provide up to 4 awards
- Application due Nov 1, 2014
- Purpose
 - To support innovative, sustainable strategies to improve value in health care in ambulatory practice



Your Tasks: Lacidem Care Group

- Meet in 3 stakeholder groups
 - Patients, Providers (doctors), Payers (insurance co)
 - Review practice data and identify top 3 challenges and top 3 strategies to improve value
- Report back to full group
- Meet in 3 mixed groups
 - Reach consensus on primary aim if SVIA proposal

Our plan

Event	Led By	Min	Time
ACE Seminar	Dave and Lindsay	90	12:00 – 1:30
Break	---	30	1:30 – 2:00
Intro to exercise	Mark	15	2:00 – 2:15
Describe practice	Marc/Martin?	15	2:15 – 2:30
Meet within 3 stakeholder groups	Mark, Marc, Lindsay, Martin	30	2:30 – 3:00
Large group – top problems & solutions	Mark	20	3:05 – 3:25
Meet in 3 mixed groups of stakeholders	Mark, Marc, Lindsay, Martin	30	3:25 – 3:55
Break	---	10	3:55 – 4:05
Final report of proposals	Mark	15	4:05 – 4:20
Evaluation and award grant	Mark	10	4:20 – 4:30

Patient Group

- Priorities
 - Patient experience
 - Easy access to primary care and specialists
 - Personalized care
 - Prevent bad outcomes
 - Minimal out of pocket costs

Physician Group

- Priorities
 - Deliver high quality care
 - Autonomy over practice
 - Fair reimbursement
 - Collegial teamwork
 - Cooperative patients

Payor Group

- Priorities
 - Deliver high quality care
 - Satisfied beneficiaries
 - Optimized business model
 - Cooperative physician practices
 - Attract growing number of insured patients

Stakeholder Group

- Review practice data for Lacidem
 - Focus first on aggregate data of 3 practices
 - Compare quality metrics across practices
- Identify targets for improved value
 - Prioritize top 3 targets
- Develop strategy for improving value
 - Prioritize top 3 strategies

Mixed Group

- Review proposed value targets and strategies for improvement
 - Negotiate consensus around proposal
 - Describe one target for improved value
 - Describe one strategy for improving value
- Develop a 3-minute pitch for your proposal